

EXPERIENCE THE JOY OF CONSTRUCTION

**EDITORIAL** 



Managing Directors: (from left to right) Alexander Weiss, Marcus Herwarth (Chairman of the Managing Board), Stefan Schmidt-Weiss, Robert Kreß, Steffen Schönfeld, Dieter Straub, Christian Ott and Ralf Schmidt

### AS BUILDING CONTRACTOR, LEONHARD WEISS TAKES THE **RESPONSIBILITY FOR THE SUCCESS OF** THIS TASK.

We, the management of LEONHARD WEISS, direct the family enterprise in a passionate, goal-oriented approach in accordance with company values. We hold one another in esteem as partners. Leading the company as a team has been a tradition for us since our founding in 1900. In the process, we promote and demand the strengths of each individual employee.

The established structures in the family-led company have retained the principle of quick decision-making, a streamlined and flexible organisation, as well as independence from banks in what is now our fourth generation. Based on this success story, LEONHARD WEISS, a complete provider of construction works, is now one of Europe's leading construction companies.

Our company culture is characterised by advanced thinking and action. New ideas and comprehensive knowledge keep us and our customers continuously heading in the right direction. Many customers have already chosen LEONHARD WEISS as a collaborative and trusting partner over decades.

Our value-oriented ambition is the enduring satisfaction of our customers with our daily work. Having customers that recommend us is our goal.

# **CONSTRUCTION MEANS GROWTH AND TRUST IN PROGRESS**

### All for one reason: To experience the joy of construction!

### Welcome to LEONHARD WEISS.



Experience the LEONHARD WEISS value video

Scan the QR code with your Smartphone. The QR code reader decodes the information contained in the code and leads you directly to the LEONHARD WEISS value film on the web page. www.leonhard-weiss.com

## EXPERIENCE VALUE WITH JOY

VALUE / CUSTOMER BENEFIT

We take the responsibility for a future worth living with each new project we build so that others can also experience the pleasure of building. Our work provides value for future generations.

Those who are sure of what they are doing can take on responsibility. Those whose name stands for quality and punctual delivery, for perfect planning, organisation and execution. For complete solutions from one source, for transparent costs, for first-class employees, professional service, as well as awards and references.

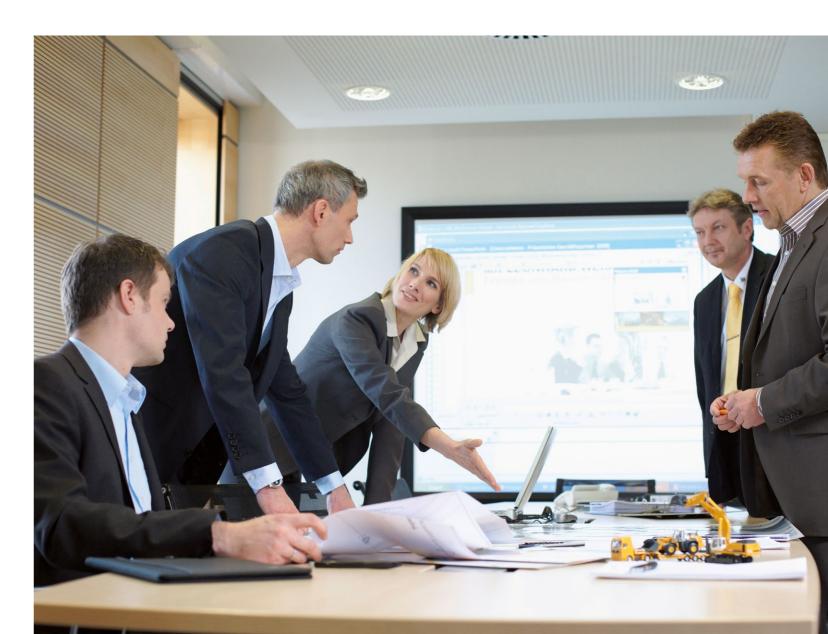
Experience and know-how, creativity and the power of innovation are the pillars in the consciousness of our customers. We proceed where others hesitate and we offer additional, individualised special solutions which are both profitable and reliable for our customers. Those are the decisive factors for customer satisfaction and are exactly what new customers are looking for in a reliable partner for projects both large and small.

We justify the trust that customers place in our company. And that is not all. LEONHARD WEISS is a company that is pleased to take responsibility, because it encourages every individual in the company, every employee on every level to consistently high performance.

The result is a pleasure in the work. The pleasure of building that can be experienced before and during the project work, after the project completion and for years to come. This pleasure is reflected in the faces of our clients when a project meets all expectations.

With us you experience the joy of construction.

### BUILDING ON SOMETHING MEANS TRUST.





Experiencing value with joy in craftsmanship and maintaining tradition – just like the employee gossip during the topping-off ceremony.

## YOU CAN COUNT ON US

CUSTOMER SATISFACTION / AWARDS

# WITH INNOVATIVE STRENGTH AND THE HIGHEST QUALITY, WE CONVINCE OUR CUSTOMERS AND THUS ENSURE SATISFACTION AND PROGRESS.



Thanks to continuous improvement, denouement and innovation we are able to fulfil our customers' requirements concerning a high quality execution of construction work. Individually developed specific proposals lead to a positive modification of the cost structure for our customers or to a shortening of the construction period and thus to a quicker bringing into service. The power of innovation and flexibility are relevant components of the high customer satisfaction LEONHARD WEISS achieves. The success of our work is also proven by numerous prizes and awards, like for ex.

### **BAUMA INNOVATION AWARD 2016:**

LEONHARD WEISS introduces a new method for the reinforcement of dilapidated steel brides and is awarded a prize for this method.

### **QUALITY AWARD RAILWAY CONSTRUCTION 2016:**

For the third year running LEONHARD WEISS convinced the ÜGG (Supervisory Association Railway Construction) with an interesting, economically attractive and innovative idea in the sector of railway construction optimising the processes and safety at work.

### TOP EMPLOYER CONSTRUCTION | TOP APPRENTICING COMPANY:

LEONHARD WEISS once again scored points among Germany's construction companies thanks to its supple values as a family enterprise with a real sense of tradition. For our customers this means very well trained and satisfied employees, who enjoy their work.

Further awards like the German Viaduct Construction Award, the German Engineering Construction Award, the Ulrich Finsterwalder Engineering Construction Award, the AUDI Quality Award, the "VW Group Award for rendered entrepreneurial performances as top supplier" and the McDonald's Award "Construction Supplier 2011 Germany" confirm our reliability.

With our performance we set standards in our industrial sector.





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## **INTERACTING WITH ONE** ANOTHER RESPONSIBLY

**EMPLOYEES / TRAINING** 

### THE FAMILIAR COMPANY CULTURE AND THE APPROACH WE LIVE BY SET THE STAGE FOR AN UNUSUAL TYPE OF COOPERATION.



The tightly-knit and personal interaction with one another has characterised the family company LEONHARD WEISS for decades and is one of our sustained success factors. The roughly 5,800 qualified and motivated employees strive with passion and enthusiasm. They are provided with the ideal conditions for effective work - both in the office and on the construction site - with state-of-the-art technology, comprehensive benefits and means for reconciling family and career to ensure a healthy work/life balance. So it is not without reason that LEONHARD WEISS has been awarded the title 'Best Workplace in the Construction Industry" over severeal years.

We work with an in-house, permanent employed staff. Our highlyqualified specialists are distinguished by their expertise and long-time company affiliation. Well-rehearsed and experienced teams assure the highest quality, reliability and peak performances in the realisation of construction-related projects.

The professional education has been a key aspect in the company's approach to personnel development for over 45 years. The in-house training of young and talented people is a matter of course for LEONHARD WEISS and an additional guarantee for success. Honours such as the 'Training Certificate' of the German Federal Employment Agency' or the 'Education Pyramid' from the Stuttgart Regional Chamber of Crafts and the award for 'Germany's best training company, industry mining and construction industries' attest to the quality of the training. Moreover, some of our trainees are among the best in their class. They have achieved outstanding performances during the course of their education: From the chamber winner, state winner and national winner to world champion.

We demand and promote the team spirit and comprehensive knowledge of our junior staff members in the LEONHARD WEISS-Academy. As a result, we continuously add to our strong management team from the skilled employees trained in-house.

Employees that our customers can always rely on.



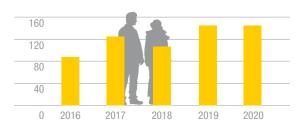






Knowing what matters - from the start. With qualified training and continuing education we secure the future.

New trainees starting on 1 September





Find more out about our services on the internet.

## **CONSTRUCTION WORKS** FROM ONE SOURCE

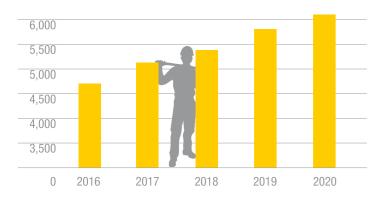
STRUCTURE / ORGANISATION

### LEONHARD WEISS GmbH & Co. KG

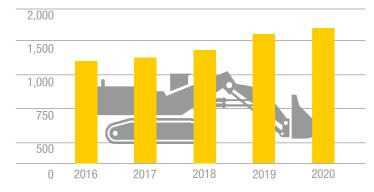
### Business areas / Strategi

Engineering and Turnkey Rail infrastructure Road and Network const Corporate management Human Resources and C Resources and Holdings Technology

### Employee development



Development of construction works (in millions of euro)



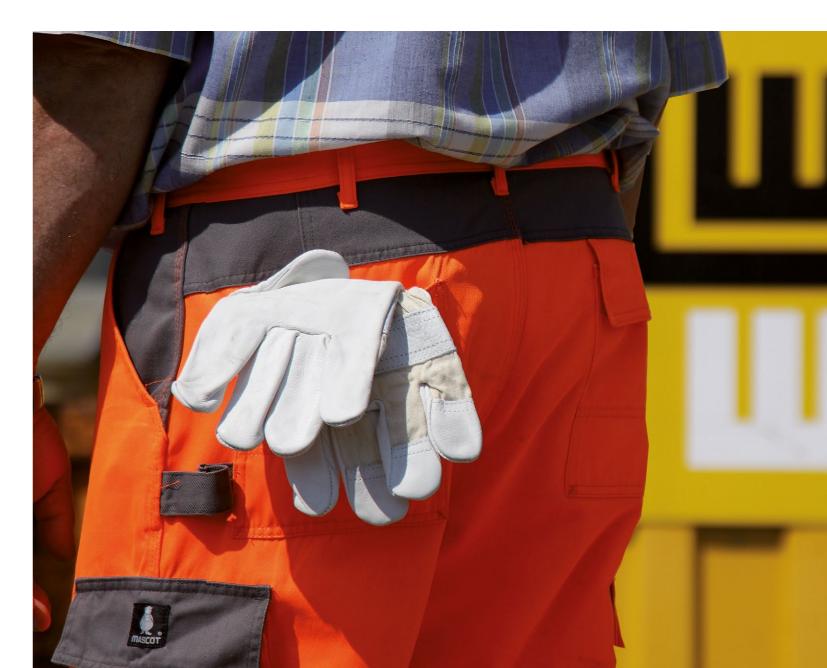
With our three operative business areas – road and network construction, railway infrastructure, engineering and turnkey construction - as well as our subsidiaries, we serve customers with individual solutions appropriate for their requirements.

The operative business areas are supported by four stratetic areas. Modern IT, a quality assurance system down to the process level and the areas of finance / accounting / controlling, marketing, human resources, technology as well as resources and holdings are the foundation of project success.

The comprehensive service spectrum for customers ranges from individually tailored services to a complex overall solution, all from one source. We flexibly adapt to the respective requirements of our customers. From regional small orders to demanding large projects and special solutions both nationally and across Europe.

In addition to well-known large companies, our clientele includes a number of strong, medium-sized companies as well as federal governments, states and communities.

Experience the joy of construction with LEONHARD WEISS.



gic areas	Subsidiaries
ev construction	LEONHARD WEISS Fußbodentechnik GmbH & Co. KG
9 0011011 001011	LEONHARD WEISS Beteiligungsholding GmbH
struction	LEONHARD WEISS International GmbH
I	AMG – Asphaltmischwerk Göppingen GmbH & Co. KG
Communication	FAST OPTICOM AG
6	FRE – FOCUS RAIL Engineering GmbH
	infra-tec GmbH
	invatec GmbH
	SDC – Steinsanierung Denkmalpflege Crailsheim GmbH & Co. KG
	VIA GmbH

### LEONHARD WEISS IS THE QUALIFIED AND COM-PLETE PROVIDER OF CONSTRUCTION WORKS **OPERATING ACROSS EUROPE.**



# DESIGNING LIVING SPACES TO LAST

ENGINEERING AND TURNKEY CONSTRUCTION





### SERVICE SPECTRUM

Engineering construction	Turnkey construction	
Planning Underground building construction Overground building construction Structural maintenance	Industrial and logistics buildin Office and administrative buildin Retail and commercial buildin Educational / sports centres, Residential developments, so Specialised structures Hotels	

## EVERY STRUCTURE WE BUILD PROVIDES NEW SPACE FOR OUR LIFE AND CULTURE.

he demands for space grow with each new generation. Today's modern constructions are distinguished by complexity. A construction combines functionality, architecture and stable value with the subjective well-being of the user. Always successfully meeting this challenge and providing living spaces is a tradition in our family-led construction company.

### **ENGINEERING CONSTRUCTION**

Shell constructions in overground civil engineering and excavation are the basis of each construction and the foundation for all subsequent works. We solve these tasks with decades of know-how and a well-rehearsed team. Our construction supervisors have extensive experience in the coordination and development of complex projects. Our customers value the comprehensive service and short execution time.

Engineering works for the infrastructure in traffic engineering, sewerage and water supply, for energy production and for environmental protection are created in the same manner as new construction, extension, renovation and reconstruction measures on buildings and industrial plants - as a complete service.

### **TURNKEY CONSTRUCTION**

Turnkey construction represents a challenge in every regard. We offer complete solutions for private and public investors as well as for industrial clients. As a general contractor and co-ordinating contractor, we assume the overall responsibility for the planning, implementation and guarantee. With innovative special recommendations already provided during the tendering phase, our customers receive the most economical solutions. Our specialists meet these demanding challenges in specially coordinated project teams.

### STRUCTURE UPGRADE AND MASTIC ASPHALT

The upkeep of existing structures made of concrete or steel, which are continuously exposed to environmental influences, provides for the sustained preservation of value. The specialist teams of LEONHARD WEISS also have expertise in this comprehensive task. Recognising and properly rectifying complex causes of damage require competence and high-quality material and machine technology. The result is a long-term and cost-efficient maintenance of buildings.





### Structure upgrade and mastic asphalt

lings uildinas ings day nurseries ocial facilities

Repair / traffic infrastructure Renovation of park structures Sealing and proofing Poured asphalt for roads Poured asphalt for buildings Tunnel renovation / tunnel equipment

Impressions of completed structures. We meet architectural challenges and special requests with pleasure and professionalism





# TRANSPORT ROUTES RELIABLY

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LEONHARD WEISS

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AT INFRASTRUCTURE



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## THE RAILWAY TRACKS WE BUILD ARE THE LIFELINES OF OUR SOCIETY.

With a wealth of experience as one of Germany's oldest track construction companies and over 110 years of successful work, we combine people and goods with a pioneering spirit, know-how and inventiveness.

### TRACK CONSTRUCTION

We already play a decisive role in the track construction of the future. Our qualified and motivated employees solve all technical, logistical and organisational challenges in track construction, maintenance and renewal with the greatest possible availability of the route. We provide the same high level of service for

narrow gauge, standard gauge or wide gauge. We also provide extensive and reliable know-how for functional general contracting projects both domestically and abroad.

For our customers like Deutsche Bahn, privately operated railways, transport authorities and industrial and private connections, we are always underway, both at home in Germany and across Europe.

LEONHARD WEISS offers individualised and innovative solutions from the project design to the planning to



### SERVICE SPECTRUM

### Track construction / General contractor network / General contractor infrastru

- Track construction, renewal and upgrades S&C renewals Switch mechanics Track welding Platforms Inspection and maintenance Temporary bridges Crane ways Urban railway systems Rail grinding TRAVETTO Track systems
- ESTW / ERTMS Cable foundation / Cable net Noise barriers Transport stations Track-specific civil engineer Railway crossings Signal foundation "TECDOW Tunnel infrastructure Special projects

responsibility for the system oversight. Our customers strust the latest technology, high-performance machinery and comprehensive expertise.

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### GENERAL CONTRACTOR

Integrated infrastructure projects with complex tasks are a specialty of LEONHARD WEISS – you get everything from one single source.

With our developed structures and decades of experience, we plan and execute large infrastructure projects with all the corresponding services, including civil engineering, track construction, road construction and equipment technology. Each infrastructure project is unique and represents





ructure projects	Track construction machinery
	Renovation technology
etworks	<ul> <li>Assembly line techniques</li> <li>Pulsing procedure</li> </ul>
	Tamping techniques (track widths 1520 /
ering	1435 / 1000 – 750 mm)
	Crane technology
WN"	Railway construction logistics
	- Sleeper transport wagons
	- LW-tippers
	- Locomotives
	- SKL

specific challenges for project management. The high level of in-house production at LEONHARD WEISS gives you the security you need for your project.

Well-rehearsed and experienced teams assure the highest quality, reliability and punctuality for the implementation of your project across a range of comprehensive services.

With the latest, in-house machine technology used across Europe – quickly and reliably, around the clock.





## CREATING SAFE CONNECTIONS

ROAD AND NETWORK CONSTRUCTION



### SERVICE SPECTRUM

### Roads and civil engineering

Road building Highway construction Sewerage systems/earthwo Outdoor facilities Airport surfacing Drainage facilities, environm flood protection

Waste disposal sites

## WITH SAFE ROADS AND NETWORKS, WE PROVIDE THE CONDITIONS FOR A FUNCTIONING ECONOMY.

Amodern world needs quick connections in order to sustainably assure freedom, individuality, mobility and quality of life. LEONHARD WEISS has well-grounded experience and technical know-how for road construction and network construction, making it the ideal partner for the implementation of construction projects that meets the continuously emerging challenges for all economic and environmental areas.

### **ROADS AND CIVIL ENGINEERING**

From the bicycle path to the airport runway: Our specialists in road construction and excavation are up to any challenge and can also provide all related work. The highest quality within the agreed time frame is a matter of course for us. With a close-knit and comprehensive shareholding network of asphalt mixing plants, we can guarantee the independent and economical supply of our building sites in the construction implementation.

### NETWORK CONSTRUCTION / NETWORK TECHNOLOGY

The latest communication and supply with vital energy also necessitate reliable technology in network construction. Modern society already relies on a variety of different supply networks. Availability, a failure-free and assured supply of energy, water and heat has greater importance today than ever before. We build the networks which can already meet the requirements of the future and assure project success with the construction and maintenance of communication, power, gas, water and district heating networks. With the integration of civil engineering, pipeline construction, cable installation and horizontal flush drilling, we are capable of delivering all services in network construction from one source.

You can rely on our specialists. With LEONHARD WEISS you get more than comprehensive know-how.



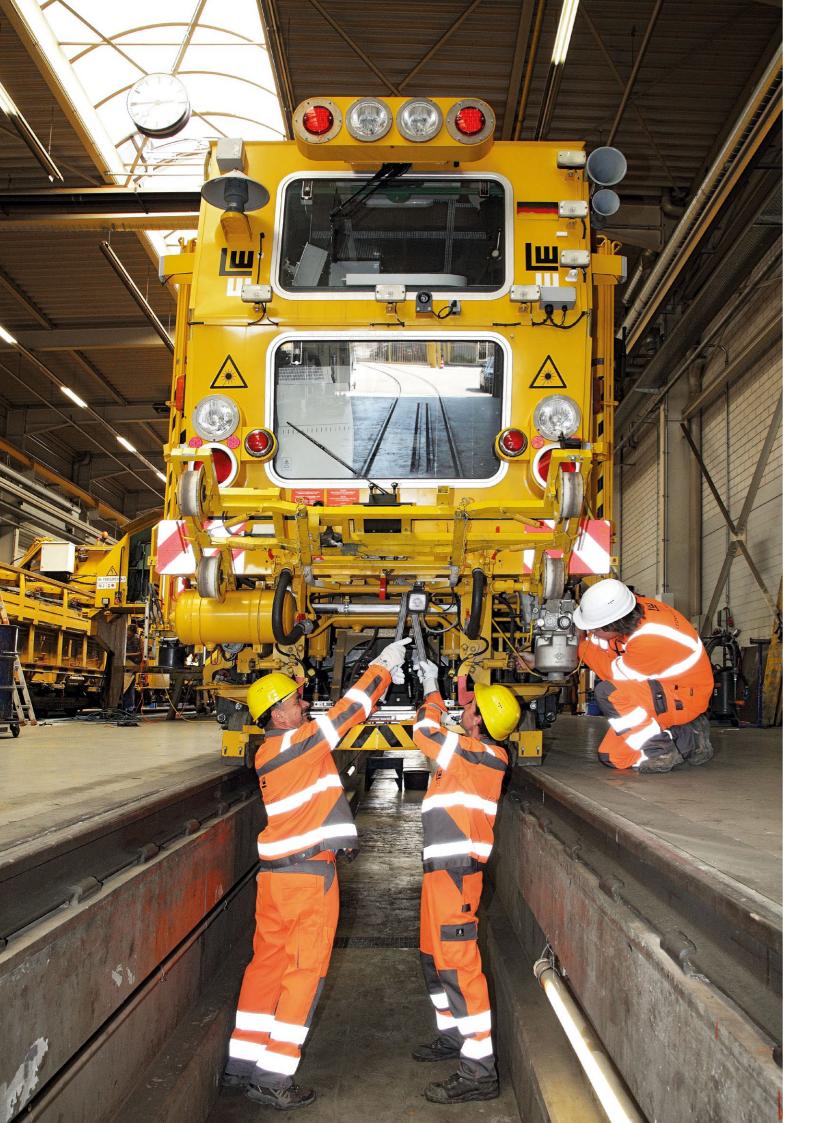




Network construction / Network technology
Utility and communication networks
Civil engineering for pipelines
0 0 11
Horizontal flush drilling & pipe refurbishment
Pipeline construction
Cable laying
Power cable installation
Telecommunications cable installation
Cable fault location & surveying technology
Pulling & pressure injection technology
Substation construction
Overhead line construction
Engineering services







## INNOVATIVE TECHNOLOGY ENVIRONMENTALLY FRIENDLY

### MECHANICAL ENGINEERING / INNOVATION

Our technical centres in Göppingen and Satteldorf serve as the control centres for our entire construction logistics. They guarantee our construction sites the highest flexibility and provide rapid on-site solutions in case of emergency. The fleet of diverse vehicles, machinery and equipment support and streamline the overall processes on our construction sites.

The employees in the workshops and the mobile field staff guarantee that our technology is ready for action 24 hours per day. Crane assembly, machinery and equipment planning, as well as operation of railway construction machinery throughout Europe for the renovation and repair of railway systems are also a part of the range of services, which also includes in-house welding with DIN EN 1090 certification.

Processes which are closely coordinated with each other serve as a basis for smooth progression on the construction site. This is guaranteed through a continuous review of processes and structures. We also involve our employees





Maintenance and repair in our own workshops makes us independent. We optimise construction site processes with innovative developments.

## INNOVATIONS IN THE CONSTRUCTION INDUSTRY SET THE COURSE FOR FUTURE STANDARDS.

and their ideas in optimisation measures. Numerous improvements are the result of a close collaboration with suppliers and our in-house research and development.

With our innovations, we set standards for effective, sustainable and environmentally compatible construction. Our services and processes are carried out with the greatest possible emphasis on environmental compatibility. We use the latest technologies and continuously review measures for the reduction of  $CO_2$  emissions with our environmental management. We also utilise and explore all possibilities for recycling and environmentally compatible disposal.

Our guiding principle: economical, accurate and on time – ALWAYS.

## PRODUCTION MAINTENANCE PROTECTION

**RESOURCES AND HOLDINGS** 

WE ENSURE PUNCTUAL RAW MATERIAL SUPPLY, OFFER TRUE QUALITY CRAFTSMANSHIP AND ASSURE SAFETY IN TRAFFIC ROUTE TECHNOLOGY WITH INNOVATIONS.



Natural materials are the basis of every construction. Raw material production and processing is a basic requirement for the provision of high-quality construction works for LEONHARD WEISS. An additional element is the permanent preservation and protection of historical building structures and modern technology.

With numerous holdings and subsidiaries, LEONHARD WEISS has the construction material supply range and special areas of construction covered.

### SDC – Steinsanierung Denkmalpflege Crailsheim GmbH & Co. KG

The maintenance and preservation of historical and modern constructions have become the personal goal of the specialists at SDC. They fulfil this with an art-historical knowledge combined with technical know-how and the skills of a craftsman – with an attention to detail, as well as a trained eye for the interrelationship in which each building has its own special place. www.stein-denkmal.de

### invatec GmbH

When moving something with cables, whether it is energy or data, what counts is the smooth communication for unlimited mobility and quality of life. As a recognised company in the area of plastic technology, invatec develops and produces plastic cable channels. In doing so, average is not good enough: invatec works for solutions which are beneficial to innovation, quality, safety and economy.

www.invatec-gmbh.de

### Green Way Systems GmbH

Green Way Systems has established itself as the market leader of mobile traffic control systems within only a few years. Especially sensitive construction zones are straightened out with solar power self-supplying signs and warning systems temporarily used to equalize and secure the traffic. Congestion warning signs that automatically turn on when the sensor detects a dense traffic flow beware of rear – end collisions and massive collisions. www.greenwaysystems.de



SDC - Steinsanierung Denkmalpflege Crailsheim GmbH & Co. KG



invatec GmbH



Green Way Systems GmbH



about our locations online

## **OPERATING ON A** LOCAL AND GLOBAL STAGE

CONSTRUCTION IN EUROPE / SITES AND SUBSIDIARIES



Track construction in Estonia

Track construction in Sweden



Cermany is the geographical centre of Europe. Europe is Growing. The LEONHARD WEISS corporate group has adapted to this dynamic situation. Since 2000 LEONHARD WEISS has expanded its operations beyond the borders of Germany and into the surrounding European countries.

As a full-range provider for construction works with its own locations, subsidiaries and shareholdings in Germany and Europe, we provide outstanding performance and the highest level of quality and guarantee a professional and punctual execution in all areas for the implementation of construction projects. In the process, we always work fairly and collaboratively in partnership with our domestic and international customers.

The German workmanship of the LEONHARD WEISS-Group is valued throughout Europe. In Scandinavia and Central/Eastern Europe, in particular, the rail infrastructure expertise of LEONHARD WEISS is in great demand when it comes to the modernisation of railway tracks with railway stations and civil engineering works as well as for extensive railway networks.

In the Alpine region - especially Switzerland - in particular, topographical and environment-specific challenges play a major role in project implementation. The LEONHARD WEISS-Group also provides its full range of expertise with individual and complex special solutions to meet these challenges in this region as well. We connect Europe.

### Extension of N1/N7 in Switzerland





Special foundations for flooring technology across Europe







### LEONHARD WEISS LOCATIONS IN GERMANY AND EUROPE:

### Germany

Norway

LEONHARD WEISS GmbH & Co. KG			
LEONHARD WEISS Fußbodentechnik GmbH & Co. KG			
LEONHARD WEISS Beteiligungsholding GmbH (Asphalt, Beton und Rohstoffe)			
AMG – Asphaltmischwerk Göppingen GmbH & Co. KG			
FAST OPTICOM AG			
FRE - FOCUS RAIL Engineering GmbH			
infra-tec GmbH			
invatec GmbH			
SDC – Steinsanierung Denkmalpflege Crailsheim GmbH & Co. KG			
VIA GmbH			
Europe			
Estonia	LEONHARD WEISS OÜ - Tallinn LEONHARD WEISS VIATER OÜ - Tallinn		
Finland	LEONHARD WEISS SUOMI OY - Helsinki		
Lithuania	LEONHARD WEISS LIETUVA UAB - Vilnius		

LEONHARD WEISS GmbH & Co. KG - Oslo

Track construction in Norway



Poland	LWZ Sp. z o.o Zorawina LEONHARD WEISS MASZYNY TOROWE Sp. z o.o.
Romania	LEONHARD WEISS ROMANIA S.r.I Bukarest
Sweden	LEONHARD WEISS GmbH & Co. KG - Stockholm
Switzerland	LEONHARD WEISS BAU AG - Regensdorf





LEONHARD WEISS CONSTRUCTION COMPANY

### CONTACT FOR DIALOGUE

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